UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:

Chapter 11

PFG ASPENWALK, LLC,

Case No. 10-47089-RJK

Debtor.

Honorable Robert J. Kressel

RESPONSE MEMORANDUM IN OPPOSITION TO BANK OF AMERICA'S MOTION FOR RELIEF FROM STAY

PFG AspenWalk, LLC (the "<u>Debtor</u>") respectfully submits this memorandum in opposition to Bank of America, N.A.'s Motion for Relief from Stay (the "<u>Motion</u>").

INTRODUCTION

Upon confirmation, the Debtor's Amended Plan will pay all creditors, including Bank of America, in full, and will further allow for the Debtor's successful reorganization. Despite these facts, and despite the fact that the Debtor is now only a few weeks away from approvals that will dramatically increase the value of its property and almost certainly lead to the confirmation of its Amended Plan, Bank of America is now asking for relief from the automatic stay to pursue its remedies against the Debtor's property.

The circumstances of this case do not justify the relief that Bank of America seeks. The Debtor has done everything in its power to move this case forward efficiently, there is every reason to believe that the Debtor will obtain the financing and approvals necessary to confirm its Amended Plan in the very near term, and once the Debtor obtains such approvals, it will pay all of its creditors in full and proceed with development of the Project in its reorganization. Further, Bank of America is not entitled to relief from the stay as a matter of law. The Debtor satisfied its obligations under 11 U.S.C. § 362(d)(3) by filing a plan within the Court-ordered timeframe.

The only question that the Court needs to address at this juncture is whether or not the Debtor's confirmation deadline should be enlarged.

Accordingly, because the relief sought by Bank of America is not justified by the facts of this case or by Section 362(d)(3), the Debtor respectfully asks the Court to deny Bank of America's motion in its entirety.

BACKGROUND

A. DEBTOR'S EFFORTS TO OBTAIN FINAL PUD APPROVAL AND FINANCING¹

Since the filing of its petition for relief pursuant to Chapter 11 of Title 11 of the United States Code ("Bankruptcy Code"), the Debtor has operated its business as a debtor-in-possession pursuant to Sections 1107(a) and 1108 of the Code. The Debtor's primary assets consist of: (i) real property located at 404 Park Avenue, Aspen, Pitkin County, Colorado (the "Rental Property") and the proceeds generated therefrom; (ii) the Debtor's rights under a purchase agreement for 414 Park Circle, Aspen, Pitkin County, Colorado; and (iii) a joint development agreement with Aspen Pitkin County Housing Authority covering the development of the Rental Property and the 414 Park Circle, Aspen, Pitkin County, Colorado property (collectively, the "Development Property"), all for the purpose of constructing a residential condominium project (the "Project"). To finance the acquisition of the Development Property, obtain Project approvals, and construct the Project, the Debtor used the proceeds of a loan (the "Bank of America Loan") from Bank of America, N.A., as successor in interest to LaSalle Bank National Association, a national banking association ("Bank of America").

Before the Debtor could begin the Project, it had to obtain both Conceptual Planned Unit Development ("Conceptual PUD") approval and Final Planned Unit Development ("Final PUD")

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¹ See the attached Affidavits of Thomas Salmen and Stan Clauson in support of the recitation of facts in this section.

approval (collectively, "Preliminary Government Approvals") for the Project from the Aspen City Council. In or around October 2007, the Debtor submitted an application to the Aspen City Council ("City Council") requesting Conceptual PUD approval for the Project. On or about October 27, 2008, the City Council passed Resolution No. 74, granting Conceptual PUD approval for the Debtor's Project. Conceptual PUD approval for the Project was to expire on or about October 29, 2009. In or around September 2009, the Debtor submitted a request to the City Council for a one-year extension of the Conceptual PUD approval. On or about October 13, 2009, the City Council granted the Debtor's request, extending Conceptual PUD approval until October 28, 2010. On or about October 12, 2010, the Debtor filed an application with the City of Aspen seeking Final PUD approval. On or about October 18, 2010, the City of Aspen confirmed that the Debtor's submittal package for application for Final PUD approval was deemed complete.

On February 15, 2011, the Debtor attended a hearing before the City of Aspen Planning and Zoning Commission ("Commission") in relation to the Project. The Debtor attended additional hearings before the Commission on March 15, 2011 and May 3, 2011. During the May 3, 2011 hearing, the Commission granted certain approvals under its purview and voted to recommend the Project to the City Council for consideration of the Debtor's submission for Final PUD approval. On May 6, 2011, the City Council provided its appearance schedule for the following months. Scheduling of the City Council hearings is subject to its availability.

The City Council scheduled the first reading (the "<u>First Reading</u>") of an approval ordinance for June 13, 2011. The date for the First Reading was selected by the Community Development Department as the members of the City Council had recently changed; the City Council was not in a position to schedule an earlier date due to the recent change in membership.

The First Reading is a brief introduction to the project and an opportunity for the City Council members to ask some initial questions and make a few points of what they would like addressed when the Debtor has a second reading. The City Council heard a presentation from Community Development Department staff at the First Reading, articulated a number of questions they had regarding the Project, and voted to approve the application for a second reading to be heard on July 11, 2011 ("Second Reading"). This date allowed for the required public notification period prior to Second Reading. The Debtor was subsequently scheduled as the second agenda item for this date. Another project that was ahead of the Debtor in the City Council's queue took up the June dates and the first part of the July 11, 2011 hearing.

The second reading is the first substantive hearing or series of hearings, typically lasting several hours and consisting of presentations, public comment, etc. The date for the Second Reading was selected by the Community Development Department because it is the first meeting for the newly seated City Council. At the end of the July 11 appearance, the City Council voted to continue the Second Reading hearing to July 25, 2011, to allow for further presentation and public comment. The City Council also reserved hearing dates for August 8, 2011, August 22, 2011, and September 12, 2011, in the event that additional dates are necessary. Because additional hearing dates may be required by the City Council on the Debtor's application for Final PUD approval, the Debtor is seeking to enlarge the timeframe in which it may obtain confirmation of its Amended Plan through September 14, 2011, or a later date deemed appropriate by the Court.

Assuming Final PUD approval, the Debtor has been working with potential lenders in order to obtain financing sufficient to fund the Amended Plan. The Debtor has not obtained an appraisal for the Project to date as it was not worth incurring the large expense in the unlikely

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event that Final PUD approval is not obtained. Now that Final PUD approval is likely, working on the financing (which will require an appraisal) makes sense. On July 18, 2011, the Debtor received a "2nd Revised Letter of Interest" ("LOI") from Kennedy Funding, Inc. ("Kennedy Funding"), which outlines the terms of a proposed commitment to provide funding in the amount of \$9 million. In accordance with Paragraph 5 of the LOI, the Debtor delivered a check in the amount of \$10,000.00 to Kennedy Funding as a deposit for obtaining a loan commitment from Kennedy Funding. According to the LOI, the closing of the proposed loan could occur "as quickly as seven (7) to ten (10) days after completion of [Kennedy Funding's] due diligence" On or about July 20, 2011, in accordance with Paragraph 5 of the LOI, the Debtor received a draft commitment ("Draft Commitment") from Kennedy Funding related to the proposed financing identified in the LOI. Under the Proposed Commitment, closing for the \$9 million loan will take place "no later than August 17, 2011" as "time is of the essence." This, however, contemplates that a final commitment is executed on July 27, 2011 - therefore, closing will occur three weeks after execution of a firm commitment. The Debtor is simply waiting on Final PUD approval prior to finalizing the loan commitment and closing the loan three weeks thereafter.

B. PROCEDURAL HISTORY

On November 24, 2010, this Court entered an order providing, among other things, that the Debtor would file a plan and a proposed disclosure statement no later than May 31, 2011 ("Order Setting Deadlines") [Doc. No. 41]. On December 14, 2010, Bank of America filed its Motion for Determination that the Debtor's Bankruptcy Case is a Single Asset Real Estate Case Pursuant to Bankruptcy Code Section 101(51)(B) ("Bank of America's Motion") [Doc. No. 44]. On January 4, 2011, the Debtor and Bank of America entered into a stipulation setting March 15,

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2011, as the Debtor's deadline to file a plan and proposed disclosure statement and August 1, 2011, as the Debtor's deadline to obtain confirmation of a plan ("<u>Stipulation</u>") [Doc. No. 51]. The Court entered an order approving the Stipulation on January 5, 2011 ("<u>Order</u>") [Doc. No. 52].

On March 15, 2011, the Debtor filed its disclosure statement ("Disclosure Statement") [Doc. No. 71] and plan of reorganization ("Plan of Reorganization") [Doc. No. 72]. The Debtor filed an amended disclosure statement ("Amended Disclosure Statement") [Doc. No. 93] and amended plan of reorganization ("Amended Plan") [Doc. No. 94] on May 10, 2011. On May 12, 2011, the Court entered an order approving the Amended Disclosure Statement and set a confirmation hearing date of June 22, 2011, and related deadlines [Doc. No. 98], which was continued to July 27, 2011 [Doc. No. 101].

Because the City Council notified the Debtor at the conclusion of the July 11 hearing that the Debtor needs to appear before the City Council again on July 25, for presentation and public comment and also reserved three additional hearing dates if necessary, the Debtor immediately filed a motion for an order authorizing the enlargement of the Debtor's deadline to obtain confirmation of the Amended Plan [Doc. no. 107] ("Enlargement Motion"). Specifically, in the Enlargement Motion, the Debtor seeks to extend the confirmation deadline from August 1, 2011, to September 14, 2011. The hearing on the Enlargement Motion is set for July 27, 2011, which is the day before the hearing on Bank of America's Motion. Additionally, the Debtor filed a notice of continued confirmation hearing [Doc. No. 111]. Earlier today, Bank of America filed an objection to the Enlargement Motion [Doc. No. 112] ("Enlargement Objection").

ARGUMENT

The Debtor's Amended Plan will pay all of the Debtor's creditors in full upon its confirmation. Since February 2011, the Debtor has worked extensively with the Commission and City Council and has complied with all requirements to date in order to obtain Final PUD Approval. The Debtor has also taken all steps necessary to secure financing to confirm its Amended Plan. Unfortunately, despite making every possible effort, through no fault of its own, the Debtor likely will not have an opportunity to obtain Final PUD approval by August 1, 2011. The City Council's agenda was pushed back – something the Debtor could neither have anticipated nor controlled – and the Debtor was thus unable to appear before the City Counsel to obtain approval prior to the Court's original confirmation deadline. The Debtor is currently scheduled to appear before the City Counsel in July and August, and possibly early September. Permitting the Debtor an additional forty-five days to obtain confirmation is more than justified by the imminent prospect of confirmation, which will not only satisfy Bank of America's entire debt, but also the debts of all unsecured creditors, and also will result in a successful reorganization.

A. The Debtor has done everything reasonable to obtain Final PUD approval and secure financing

In its Enlargement Objection, Bank of America argues that even if the Debtor is in a position to obtain Final PUD approval, it has made "little, if any, meaningful progress on obtaining financing." (Enlargement Objection at ¶ 1) In reality, the Debtor has secured letters of interest from a lender, made a \$10,000.00 deposit to initiate the financing process and obtain a loan commitment, and received a draft loan commitment in the amount of \$9 million. Further, despite scheduling issues with the City Council, the Debtor has navigated the PUD approval process as best it could, and will likely obtain Final PUD approval in the next few weeks. Upon

execution of the loan commitment shortly after Final PUD approval, the lender will conduct its due diligence (including an appraisal of the Project) and the loan will close three weeks thereafter. The Debtor has as efficiently as possible set in motion the processes to obtain Final PUD approval and replacement financing in order to satisfy the debts of all creditors, including Bank of America, and allow for successful reorganization of the Debtor. The Debtor's significant progress toward obtaining confirmation of its plan warrants additional time to do so.

B. The Court has discretion to enlarge the Debtor's confirmation deadline

Rule 9006(b) of the Federal Rules of Bankruptcy Procedure provides that the Court for cause shown may at any time in its discretion enlarge a specified period of time in an order:

[E]xcept as provided in paragraphs (2) and (3) of this subdivision, when an act is required or allowed to be done at or within a specified period . . . by order of court, the court for cause shown may at any time in its discretion (1) with or without motion or notice order the period enlarged if the request therefore is made before the expiration of the period originally prescribed or as extended by a previous order²

Fed. R. Bankr. P. 9006(b).

11 U.S.C. § 105 also provides the Court with broad discretion to issue any order, process, or judgment necessary and appropriate to carry out the provisions of the Bankruptcy Code. 11 U.S.C. § 105 (2011); see In re Chaterhouse, Inc., 84 B.R. 147, 154 (Bankr. D. Minn. 1988) (stating that bankruptcy courts have "considerable latitude to fashion the ultimate form of the relief which it accords to parties before it"). Because the Court established the confirmation deadline applicable in this case, the Court has explicit discretion to enlarge the deadline pursuant to Rule 9006(b) and 11 U.S.C. § 105.

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² The Debtor has already requested an extension of the August 1, 2011 plan confirmation deadline in its Enlargement Motion.

C. The Debtor complied with 11 U.S.C. § 362(d)(3)(A)

The Debtor satisfied § 362(d)(3) of the Bankruptcy Code by filing a plan that had a "reasonable possibility of being confirmed within a reasonable time," and by doing so within the timeframe prescribed by the Order. 11 U.S.C. § 362(d)(3)(A). The mere fact that, despite its best efforts, the Debtor will be unable to meet the August 1, 2011 plan confirmation deadline does not justify granting Bank of America's Motion for relief from stay.

Bank of America provides no argument (let alone authority) in its Motion for the proposition that merely extending a confirmation deadline under circumstances like those present in this case would constitute a deviation from the requirements of 11 U.S.C. § 362(d)(3)(A). Moreover, Bank of America provides no authority for the extraordinary proposition that a creditor should be granted relief from the automatic stay under 11 U.S.C. § 362(d)(3) after a debtor has satisfied the expedited *proposal* requirements of § 362(d)(3)(A). The determination as to whether or not a confirmation deadline extension is warranted is properly analyzed (as indicated above) under Rule 9006(b) and § 105 of the Bankruptcy Code. Accordingly, because the Debtor satisfied the proposal requirements of 11 U.S.C. § 362(d)(3)(A), Bank of America is not entitled to relief from the stay under that provision.

D. Even if granted, relief from stay should be conditioned to allow the Debtor time to confirm its plan

Even if relief is granted under § 362(d)(3), such relief should be conditioned to allow the Debtor time to confirm its Amended Plan under the present circumstances.

While Congress may have enacted § 362(d)(3) to protect the interests of secured creditors in single asset real estate cases, it did not completely abrogate the bankruptcy court's discretion to tailor the appropriate relief for failure to strictly comply with the requirements of § 362(d)(3).

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In re Archway Apts., Ltd., 206 B.R. 463, 465 (Bankr. M.D. Tenn. 1997); see In re Hope Plantation Group, LLC, 393 B.R. 98, 104 (Bankr. D.S.C. 2007) (enforcing stay to allow for further hearings regarding the progress of the debtor's plan, despite failure to strictly comply with § 362(d)(3)); In re Planet 10, L.C., 213 B.R. 478 (Bankr. E.D. Va. 1997) ("[T]he unconditional lifting of the stay is not mandatory."); cf. NationsBank, N.A. v. LDN Corp., 191 B.R. 320 (Bankr. E.D. Va. 1996) (holding that mandatory relief is required when § 362(d)(3) is not strictly complied with).

This Court retains discretion to fashion less than absolute stay relief even if relief is granted under § 362(d)(3). Appropriate relief (if granted) in this case would be conditioning the automatic stay to afford the Debtor an opportunity to obtain Final PUD approval and confirmation of its plan of reorganization as requested in the Debtor's Enlargement Motion. *See e.g.*, *In re Terraces Subdivision, LLC*, No. A07-00048-DMD, 2007 WL 2220448, at *4 (Bankr. D. Alaska Aug. 2, 2007) (conditioning stay upon confirmation of a plan and holding failure to do so would result in termination of stay without any further action); *Archway Apts.*, 206 B.R. 463 (rather than lifting the stay, the court imposed a time limit on the debtor within which the plan had to be confirmed, or relief from stay would be granted); *see Hope Plantation*, 393 B.R. at 104.

Conditioning the automatic stay in order to allow the Debtor to obtain final PUD approval and confirm its Amended Plan by September 14, 2011, is in the best interest of all parties. Without Final PUD approval and confirmation of the Amended Plan, the unsecured creditors stand to recover very little, if anything. Therefore, extending the confirmation deadline an additional forty-five days is of significant value.

By extending the confirmation deadline, the Debtor will be in a much better position to obtain Final PUD approval – the main issue causing confirmation to be delayed. Since this case was commenced ten months ago, the Debtor has moved the Project successfully through the Conceptual PUD Approval process and the numerous Commission hearings, and is now navigating its way through the last phase of the Final PUD approval process — the hearings before the City Council. The Commission and City Council added additional hearing dates to the Final PUD Approval process, which the Debtor could not have anticipated when it entered into the Stipulation over seven months ago. The Debtor had every intention of obtaining confirmation by August 1, 2011, but the City Council's hearing agenda got pushed back due to other matters. The Debtor remains confident in its ability to obtain Final PUD approval, but will simply need more time based on the unforeseen delays.

Contrary to Bank of America's assertions, the Debtor has obtained a letter of intent, made a \$10,000.00 deposit, and received a proposed loan commitment in the amount of \$9 million from Kennedy Funding, which is sufficient to fund the Debtor's Amended Plan (*see* Affidavit of Thomas R. Salmen). The loan can close as early as August 17, 2011, or as soon as possible after Final PUD approval is obtained. The new financing can therefore close in plenty of time to allow for confirmation of the Amended Plan under the Debtor's proposed extended deadline of September 14, 2011. Financing is not an issue that will prevent confirmation, but is definitely contingent upon Final PUD approval. As such, the Debtor recently obtained a proposed commitment and stands to close within the next month if things proceed as planned.

The only major issue standing in the way of confirmation resulting in payment to all creditors and a successful reorganization is a relatively short period of time. The Debtor made best efforts to confirm its Amended Plan by the August 1, 2011 deadline. The delays are through

no fault of its own, and the prospect of confirmation is likely to occur on or prior to September

14, 2011. If the Court grants Bank of America's relief from the stay, the Debtor requests that

such relief be conditioned upon its failure to obtain confirmation by September 14, 2011, or a

later date deemed appropriate by the Court.

CONCLUSION

For all of the foregoing reasons, the Debtor respectfully requests that this Court deny

Bank of America's Motion for Relief from Stay. In the alternative, the Debtor respectfully

requests that if the Court determines that Bank of America is entitled to relief from the automatic

stay, that such relief is conditioned upon the Debtor's failure to confirm a plan by September 14,

2011, or a later date deemed appropriate by the Court.

Dated: July 22, 2011

Respectfully submitted,

/e/ Lara O. Glaesman

Robert T. Kugler (#0194116)

Lara O. Glaesman (#0316866)

Edwin H. Caldie (#0388930)

LEONARD, STREET AND DEINARD

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ATTORNEYS FOR PFG ASPENWALK,

LLC

UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:	
PFG ASPENWALK, LLC,	Chapter 11 Case No. 10-47089-RJK
Debtor.	

AFFIDAVIT OF THOMAS SALMEN IN SUPPORT OF THE DEBTOR'S RESPONSE MEMORANDUM IN OPPOSITION TO BANK OF AMERICA'S MOTION FOR RELIEF FROM STAY

STATE OF MINNESOTA)
	SS.
COUNTY OF HENNEPIN)

Thomas Salmen, being first duly sworn upon oath, states as follows:

- 1. I serve as Vice President of Finance for PFG AspenWalk, LLC (the "<u>Debtor</u>"), and I make this affidavit under penalty of perjury, in connection the Debtor's Memorandum In Opposition to Bank of America's Motion For Relief From the Stay (the "<u>Memorandum</u>"). All capitalized terms not defined herein shall have the meaning set forth in the Memorandum.
- 2. The Debtor's primary assets consist of the following: (i) real property located at 404 Park Avenue, Aspen, Pitkin County, Colorado (the "Rental Property") and the proceeds generated therefrom; (ii) the Debtor's rights under a purchase agreement for 414 Park Circle, Aspen, Pitkin County, Colorado; and (iii) a joint development agreement with Aspen Pitkin County Housing Authority covering the development of the Rental Property and the 414 Park Circle, Aspen, Pitkin County, Colorado property (collectively, the "Development Property"), all for the purpose of constructing a residential condominium project (the "Project").

- 3. To finance the acquisition of the Development Property, obtain Project approvals, and construct the Project, the Debtor used the proceeds of a loan (the "Bank of America Loan") from Bank of America, N.A., as successor in interest to LaSalle Bank National Association, a national banking association ("Bank of America").
- 4. Before the Debtor could begin the Project, it had to obtain both Conceptual Planned Unit Development ("Conceptual PUD") approval and Final Planned Unit Development ("Final PUD") approval (collectively, "Preliminary Government Approvals") for the Project from the Aspen City Council ("City Council").
- 5. In or around October 2007, the Debtor submitted an application to the City Council requesting Conceptual PUD approval for the Project.
- 6. On or about October 27, 2008, the City Council passed Resolution No. 74, granting Conceptual PUD approval for the Debtor's Project.
- 7. Conceptual PUD approval for the Project was to expire on or about October 29, 2009. In or around September 2009, the Debtor submitted a request to the City Council for a one-year extension of the Conceptual PUD approval.
- 8. On or about October 13, 2009, the City Council granted the Debtor's request, extending Conceptual PUD approval until October 28, 2010.
- 9. On or about October 12, 2010, the Debtor filed an application with the City of Aspen seeking Final PUD approval.
- 10. On or about October 18, 2010, the City of Aspen confirmed that the Debtor's submittal package for application for Final PUD approval was deemed complete.

- 11. On February 15, 2011, the Debtor attended a hearing before the City of Aspen Planning and Zoning Commission ("<u>Commission</u>") in relation to the Project. The Debtor attended additional hearings before the Commission on March 15, 2011 and May 3, 2011.
- 12. During the May 3, 2011 hearing, the Commission granted certain approvals under its purview and voted to recommend the Project to the City Council for consideration of the Debtor's submission for Final PUD approval.
- 13. On May 6, 2011, the City Council provided its appearance schedule for the following months. The scheduling of appearances at City Council hearings is subject to the City Council's schedule and availability.
- 14. The City Council scheduled the First Reading of an approval ordinance for June 13, 2011. The date for the First Reading was selected by the Community Development Department as the members of the City Council had recently changed; the City Council was not in a position to schedule an earlier date due to the recent change in membership.
- 15. The First Reading is a brief introduction to the project and an opportunity for the City Council members to ask some initial questions and make a few points of what they would like addressed at a second reading. The second reading is the first substantive hearing or series of hearings, typically lasting several hours and consisting of presentations, public comment, etc. The City Council heard a presentation from Community Development Department staff at First Reading, articulated a number of questions they had regarding the project, and voted to approve the application for Second Reading, setting the date of July 11, 2011 for Second Reading. The Debtor was subsequently scheduled as the second agenda item at the July 11, 2011 hearing.

- 16. In addition to the Second Reading date, the City Council also provided calendar dates of July 25, 2011 and August 8, 2011 for the Debtor in the event the City Council requires additional hearings.
- 17. On June 13, 2011, the Debtor appeared at the First Reading. The City of Aspen planner assigned to the project made a brief presentation about the Project on behalf of the Debtor and, following questions and comments from City Council members, the City Council voted to move the Project to a Second Reading on July 11, 2011.
- 18. On July 11, 2011, the Debtor appeared at the Second Reading. Because of another project ahead of the Debtor at the July 11 hearing, the Debtor was only given a short period of time to make its presentation and there was no public comment. At the end of this appearance, the City Council voted to continue the Second Reading hearing to July 25, 2011, to allow for further presentation and public comment. The City Council also reserved hearing dates for August 8, 2011, August 22, 2011, and September 12, 2011, in the event that additional dates are necessary.
- 19. Assuming Final PUD approval, the Debtor has been working with potential lenders in order to obtain financing sufficient to fund the Amended Plan.
- 20. The Debtor has not obtained an appraisal for the Project to date as it was not worth incurring the large expense in the unlikely event the Final PUD is not approved. Now that Final PUD approval is likely, working on the financing (which will require an appraisal) makes sense.
- 21. On July 18, 2011, the Debtor received a "2nd Revised Letter of Interest" ("<u>LOI</u>") from Kennedy Funding, Inc. ("<u>Kennedy Funding</u>"), which outlines the terms of a proposed

commitment to provide funding in the amount of \$9 million. Attached as **Exhibit A** is a true and correct copy of the executed LOI.

- 22. In accordance with Paragraph 5 of the LOI, the Debtor delivered a check in the amount of \$10,000.00 to Kennedy Funding as a deposit for obtaining a loan commitment from Kennedy Funding.
- 23. According to the LOI, the closing of the proposed loan could occur "as quickly as seven (7) to ten (10) days after completion of [Kennedy Funding's] due diligence"
- 24. On or about July 20, 2011, in accordance with Paragraph 5 of the LOI, the Debtor received a draft commitment ("<u>Draft Commitment</u>") from Kennedy Funding related to the proposed financing identified in the LOI. Attached as <u>Exhibit B</u> is a true and correct copy of the Draft Commitment provided by Kennedy Funding.
- 25. Under the Draft Commitment, the closing for the \$9 million loan will take place "no later than August 17, 2011" as "time is of the essence." This, however, contemplates that a final commitment is executed on July 27, 2011 therefore, closing will occur three weeks after execution of a firm commitment.
- 26. With Final PUD approval, the value of the Project will increase substantially, thereby justifying the \$9 million loan.
- 27. The Debtor is simply waiting on Final PUD approval prior to finalizing and executing a firm commitment. The Debtor will execute a final commitment and close the \$9 million loan approximately three weeks after Final PUD approval.
- 28. The Debtor has had no reason to seek an appraisal for the Project as that process is a part of Kennedy Funding's due diligence.

- 29. The Debtor will make every effort to receive Final PUD approval by August 24, 2011, thereby allowing the loan closing to occur by the Debtor's proposed extended confirmation deadline (September 14, 2011).
- 30. Assuming the \$9 million loan closes and the Amended Plan is thereby confirmed, all creditors, including Bank of America, will be paid in full.

FURTHER AFFIANT SAYETH NOT.

PFG ASPENWALK, LLC

Thomas Salmen

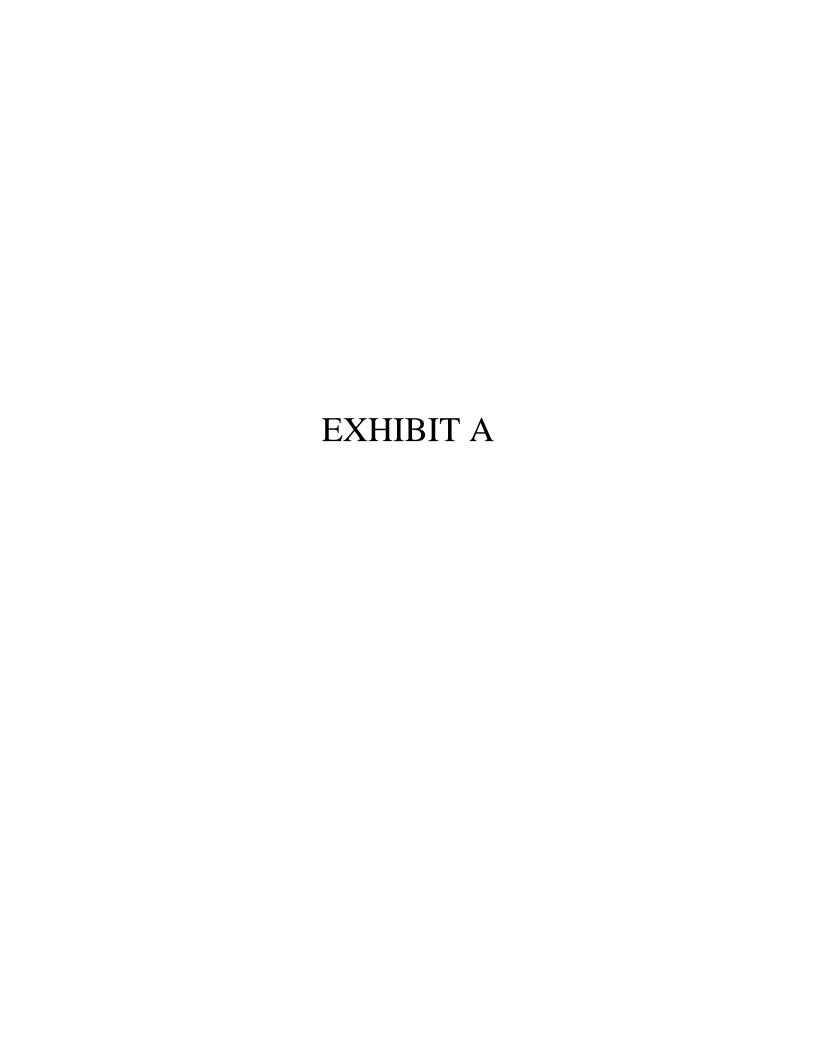
Vice President of Finance

Subscribed and sworn to before me

this 33 nd day of July, 2011.

Notary Public







TWO UNIVERSITY PLAZA SUITE 402 HACKENSACK, NEW JERSEY 07601 TEL: (201) 342-8500 FAX: (201) 342-8373 www.kennedyfunding.com

2nd REVISED LETTER OF INTEREST

July 18, 2011

Mr. Thomas R. Salmen PFG Aspen Walk, LLC 3208 W. Lake Street #5 Minneapolis, MN 55416

Via Email: trsalmen@gmail.com

Re: \$9,000,000 Financing Request

Dear Mr. Salmen:

Pursuant to our discussion regarding the above loan request, I am pleased to submit the following <u>Letter of Interest</u>. In no way should this be considered a firm loan commitment. Outlined below are the general terms and conditions required by Kennedy Funding, Inc. (KFI). These terms are only general guidelines, and only upon issuance of a firm commitment can exact terms of the loan commitment be determined.

This Letter of Interest shall expire one (1) week from issuance.

TERMS:

- 1. KFI would make a Loan up to Fifty Five Percent (55%) of the Market Value of the collateral used as security for the Loan. If Borrower were to dispute the value as determined by KFI, Borrower would have the right to have a third party appraiser hired, approved by KFI, and KFI would offer a Loan of Fifty Five Percent (55%) of the "as is" Market Value as determined by said appraiser or return the paid portion of the commitment fee. The Market Value would be based on a six (6) month sale to a cash buyer.
- The Loan would be for three years interest only with no prepayment penalty.
- 3. The interest rate for the first year of the Loan shall be equal to the greater of (i) Twelve Percent (12%) or (ii) the Prime Rate plus Eight and Three Quarters Percent (8 3/4%).

The interest rate for the second year of the Loan shall be equal to the greater of (i) Fifteen Percent (15%) or (ii) the Prime Rate (as defined below) plus Eleven and Three Quarters Percent (11 3/4%).

The interest rate for the third year of the Loan shall be equal to the greater of (i) Eighteen Percent (18%) or (ii) the Prime Rate (as defined below) plus Fourteen and Three Quarters Percent (14 3/4%).

As used in herein, the term "Prime Rate" shall mean the rate of interest published in The Wall Street Journal from time to time as the "Prime Rate." If more than one "Prime Rate" is published in The Wall Street Journal for a day, the average of such "Prime Rates" shall be used, and such average shall be rounded up to the nearest one-eighth of one percent (0.125%). If The Wall Street Journal ceases to publish the "Prime Rate," the Agent shall select an equivalent publication that publishes such "Prime Rate," and if such "Prime Rates" are no

longer generally published or are limited, regulated or administered by a governmental or quasigovernmental body, then Agent shall elect a comparable interest rate index.

- 4. In lieu of equity, a FEE of Three Percent (3%) of the Loan amount would be paid to KFI from the loan proceeds at closing.
- 5. Upon receipt of a \$10,000 wire transfer or certified check, which would be applied toward the commitment fee, KFI would provide you with a draft of a commitment containing the terms and conditions of the loan commitment to be reviewed by you and your counsel. This amount is fully refundable for any reason if you do not execute a loan commitment with KFI and you request in writing within one (1) year of the date of this letter the return of the \$10,000.
- 6. Upon signing of the commitment, a commitment fee equal to Four Percent (4%) of the financing request is due; one half would be payable at the signing, and the remainder would be payable from the Loan proceeds at closing. This fee would be fully refundable if KFI does not perform its obligations under the loan commitment.
- 7. Notwithstanding anything herein to the contrary, the obligation of the Guarantor shall be released provided the Borrower and/or Guarantor, their agents, servants and/or employees:
 - (i) take no action to hinder, frustrate or delay the Lender in its efforts to enforce any right to collect the outstanding obligation from any of the property pledged as Collateral for this Loan; and
 - (ii) provide a deed in lieu of foreclosure at the request of Lender, with the real estate taxes paid current, no other liens on the property, and no environmental issues on the Collateral.
- 8. The loan must be closed pursuant to the terms and conditions of the KFI commitment.
- Closing could occur in as quickly as seven (7) to ten (10) days after completion of our due diligence and receipt of title and all required documents. Our due diligence would commence within 24 hours after KFI receives an executed loan commitment from you.
- 10. Notwithstanding anything to the contrary contained herein, in no event shall the interest rate contracted for, charged, or received exceed the maximum rate allowed by law.

THIS IS NOT A LOAN COMMITMENT.

Very truly yours,

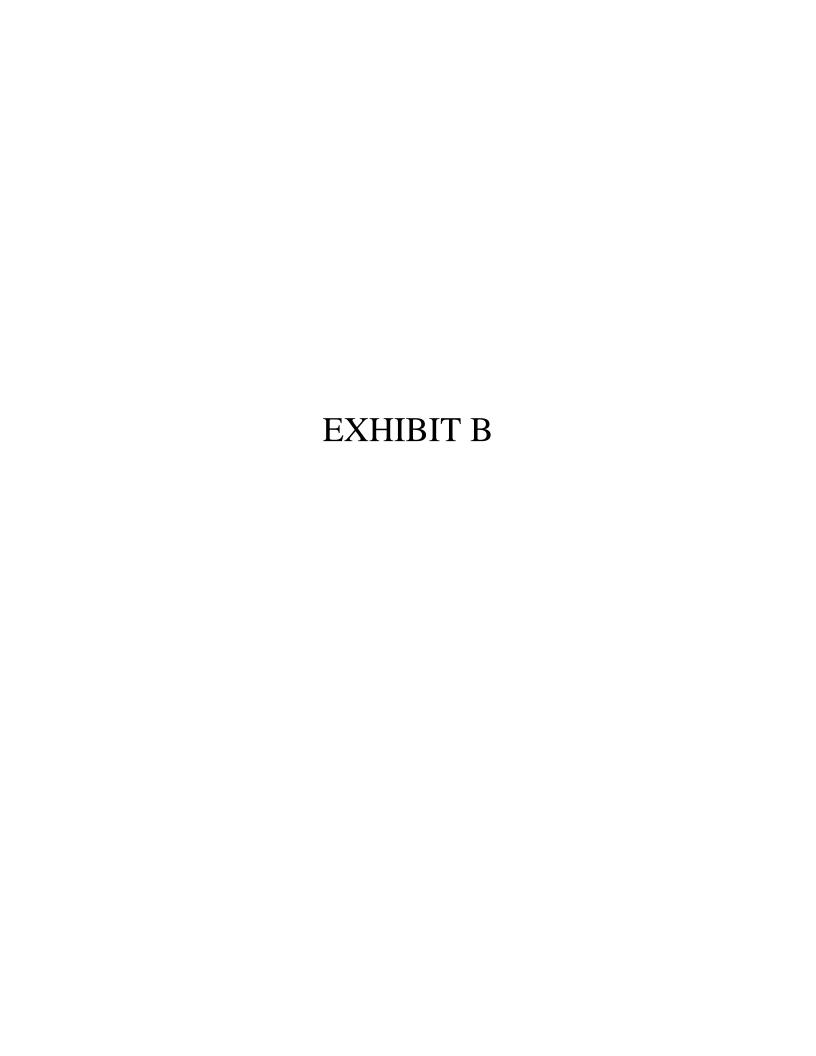
KENNEDY FUNDING, INC.

Mark Falzone Senior Loan Officer

I hereby acknowledge and agree to the above terms and authorize KFI to obtain credit information on myself.

Thomas R. Salmen

PFG Aspen Walk, LLC



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1			
2			July 20, 2011
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5			
6	PFG Aspen Walk,	LLC	
7	3208 W. Lake Stree	et #5	
8	Minneapolis, MN 5	5416	
9	Attn: Mr. Thoma	s R. Salmen	
10			
11	Re: Financing	Request \$9,000,000	
12			
13	Dear Mr. Salmen:		
14			
15	We are pleased to	advise you of our commitment to	p provide financing. This commitment supersedes all
16	previous communic	cations and correspondence with	out limitation. The terms of this Loan Commitment
17	are as follows:		
18			
19	LENDER:	•	(FI), or any other Lender designated by KFI: KFI
20			s into this transaction and reserves the right to assign
21		or sell participations in all o	or part of the Loan (the "Loan") described hereunder.
22			
23	BORROWER:	PFG Aspen Walk, LLC	FEIN# TO BE PROVIDED
24		3208 W. Lake Street #5	
25		Minneapolis, MN 55416	
26			
27			
28	GUARANTORS:	Thomas R. Salmen	SS# TO BE PROVIDED
29		Full Address TO BE PRO	OVIDED
30 31			
32		Notwithstanding anything h	nerein to the contrary, the obligation of the Guarantor
33			the Borrower and/or Guarantor, their agents, servants
34		and/or employees:	

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35		
36		(i) take no action to hinder, frustrate or delay the Lender in its efforts to enforce
37		any right to collect the outstanding obligation from any of the property pledged
38		as Collateral for this Loan; and
39		
40		(ii) provide a deed in lieu of foreclosure at the request of Lender, with the real
41		estate taxes paid current, no other liens on the property, and no environmental
42		issues on the Collateral.
43		
44	COLLATERAL/	
45	PROJECT:	A first lien on the Collateral as described in Schedule "C".
46		
47	MAXIMUM	
48	LOAN:	A Loan of Nine Million Dollars (\$9,000,000) including the FEE, fees and costs
49		in accordance with Schedule A attached.
50		
51	TERMS:	The term of the Loan shall be three (3) years from the date of closing. The
52		closing shall take place not later than August 17, 2011, time of the essence. The
53		time of the essence date was included at the insistence of the Borrower who has
54		represented that it will be in a position to meet all requirements contained herein
55		by said date.
56		
57		Notwithstanding anything to the contrary above, in the event Borrower has
58		accepted the Loan Offer and requires additional time to close, Borrower may
59		extend the expiration date of this Commitment until September 16, 2011, time of
60		the essence, upon written notice to KFI and payment of Ninety Thousand Dollars
61		(\$90,000) no later than August 15, 2011, time of the essence.

	July 20, 2011	
63	INTEREST:	A. The interest rate for the first year of the Loan shall be equal to the greater of
64		(i) Twelve Percent (12%) or (ii) the Prime Rate plus Eight and Three Quarters
65		Percent (8 3/4%).
66		
67		B. The interest rate for the second year of the Loan shall be equal to the greater
68		of (i) Fifteen Percent (15%) or (ii) the Prime Rate plus Eleven and Three
69		Quarters Percent (11 3/4%).
70		
71		C. The interest rate for the third year of the Loan shall be equal to the greater of
72		(i) Eighteen Percent (18%) or (ii) the Prime Rate plus Fourteen and Three
73		Quarters Percent (14 3/4%).
74		
75		D. Monthly payments of interest only on the unpaid balance shall be due on the
76		first day of each month for the prior month's interest until the maturity date, at
77		which time the entire balance of principal and accrued and unpaid interest
78		thereon shall be due and payable in full.
79		
80 81		E. Monthly payments will be computed on a 30 day month and a 360 day year.
82		F. Interest from the date of closing to the end of the month in which the closing
83		takes place shall be paid at the time of the closing.
84		
85		G. As used in herein, the term "Prime Rate" shall mean the daily rate of interest
86		published in The Wall Street Journal from time to time as the "Prime Rate." If
87		more than one "Prime Rate" is published in The Wall Street Journal for a day, or
88		if the daily "Prime Rate" fluctuates over any Thirty (30) day period, the average
89		of such daily "Prime Rates" shall be used for any monthly interest calculation,
90		and such average shall be rounded up to the nearest one-eighth of one percent
91		(0.125%). If The Wall Street Journal ceases to publish the "Prime Rate," the
92		Lender shall select an equivalent publication that publishes such "Prime Rate,"

and if such "Prime Rates" are no longer generally published or are limited, 93 94 regulated or administered by a governmental or quasigovernmental body, then 95 Agent shall elect a comparable interest rate index. 96 FEE: Three Percent (3%) of the Loan amount. 97 98 99 REPAYMENT: The Loan may be prepaid in full or in part without penalty except there shall be 100 no refund of the FEE, points, fees and the like. The unused portion of any Monthly Prepaid Interest is refundable. 101 102 103 LEGAL MATTERS: The interests of the Borrower and Lender are or may be different and may 104 conflict, and the Lender's attorney represents only the Lender and not the Borrower and the Borrower is, therefore, advised to employ an attorney of 105 the Borrower's choice licensed to practice in the State of New Jersey to 106 107 represent the interests of the Borrower. 108 109 The Borrower shall be required to pay to the Lender's attorney, reasonable legal 110 fees and expenses of Lender's attorney for services provided to Lender in connection with this transaction. 111 112 113 **DOCUMENTATION:** KFI's commitment to provide the Loan is subject to the negotiation, execution and delivery of definitive Loan and security agreements, mortgages or deeds of 114 115 trust, notes, and other documentation and customary certificates and legal opinions (collectively, the "Loan Documents"), which in each case will be in 116 form, substance and enforceability satisfactory to KFI in its sole discretion. The 117 Loan Documents shall contain conditions precedent, representations and 118

warranties, covenants, events of default and other terms and conditions consistent

with the terms hereof as shall be satisfactory to KFI in its sole discretion and

deemed appropriate by KFI for a transaction of the type contemplated herein.

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ACCEPTANCE

OF COMMITMENT: The commitment and all of its terms and conditions will become effective only upon delivery to this office of a signed copy of this commitment, duly accepted by the Borrower, accompanied with the commitment fee in the amount of Three Hundred Fifty Thousand Dollars (\$350,000) which is non-refundable and earned for, among other things, the commitment to provide funds.

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Said fee is not refundable under any circumstances, except as agreed to herein.

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Notwithstanding anything to the contrary contained in this commitment, the Borrower agrees that the basis for the Loan is the as is market value of the real estate Collateral in its present condition. Market value is defined as a six (6) month sale to a cash buyer. The Borrower understands that KFI will inspect the Collateral and will, in its sole discretion, determine the as is market value. Upon making a determination of value, KFI will deliver to Borrower a Loan Offer equal to Fifty Five Percent (55%) of the as is market value not to exceed the Financing Request. Failure by the Borrower to either accept or reject in writing the Loan Offer within three (3) days of receipt shall be deemed to be a rejection of the Loan Offer. Acceptance by Borrower of the Loan Offer shall constitute a waiver of the right to engage the services of a third party appraiser as described herein. Borrower understands that KFI cannot and will not lend more than Fifty Five Percent (55%) of the as is market value of the real estate Collateral. If KFI's determination of the value of the property is disputed by Borrower, Borrower may reject the Loan Offer and elect to engage the services of a third party appraiser. If Borrower makes this election, the Borrower and KFI shall mutually agree on a third party MAI appraiser, with proper credentials, contracted by KFI, and any fees for said appraiser to be reimbursed to KFI by Borrower prior to the appraisal being performed. Upon receipt of the determination of value by the third party appraiser, KFI will, at its option, either offer a Loan (not to exceed in

any event the Financing Request) of Fifty Five Percent (55%) of the as is market value of the real estate Collateral as determined by said appraiser or return the paid portion of the commitment fee.

If the Collateral is determined to have a value which would require KFI to make a Loan of One Million Dollars (\$1,000,000) or less, KFI will not be obligated to make the Loan unless the Borrower provides additional Collateral acceptable to KFI in its sole discretion to increase the amount of this loan to at least One Million Dollars (\$1,000,000). If the Loan amount is not increased, the commitment fee will be earned by KFI.

This letter will become a commitment once signed by all parties and returned with the Three Hundred Fifty Thousand Dollars (\$350,000) as outlined above. This commitment will expire August 17, 2011, time of the essence. KFI shall have no obligation with respect to the Loan unless and until this commitment letter is fully executed and received by KFI along with the commitment fee.

RETURN OF

COMMITMENT FEE:

If KFI is unable to perform its obligations under the terms of this commitment for whatever reason, KFI shall only be obligated to refund the paid portion of the commitment fee. SAID REFUND SHALL BE THE TOTAL EXTENT OF ANY LIABILITY OR OBLIGATION ON THE PART OF KFI UNDER ANY CIRCUMSTANCE. There will be no refund if Borrower does not accept the loan offer(s) made by KFI pursuant to this commitment or Borrower has not complied with all the conditions of this commitment.

OTHER:

a) KFI hereby acknowledges receipt of Ten Thousand Dollars (\$10,000) which is non-refundable, for the preparation of this commitment.

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183 b) Borrower agrees upon acceptance of the Loan Offer to forward an additional 184 Ten Thousand Dollars (\$10,000) to KFI on account of preliminary due diligence 185 including, without limitation, environmental, survey and title review by KFI and third parties. The acceptance of any such amount by KFI or any third party shall 186 not be construed as evidence that the Borrower has fulfilled all of its obligations 187 under the terms of this commitment. This Ten Thousand Dollars (\$10,000) will 188 be applied toward third party fees due in connection with the Loan at the Loan 189 190 closing. 191 192 **EXPENSES:** Borrower agrees that the Loan shall be without cost to KFI. Borrower assumes 193 liability for and will pay all costs and expenses required to satisfy the conditions 194 hereof and the making of the Loan. Such costs and expenses shall be paid at or 195 prior to the Loan closing, or upon demand if the Loan does not close or if this commitment is terminated. Such obligation shall survive termination. Borrower 196 197 will also provide airline tickets and hotel accommodations if necessary. 198 During the term of the Loan, provided all payments of principal and interest on 199 **RELEASES:** 200 the Loan shall be current on the date of the sale and at the time of the sale and 201 there are no uncured defaults or events of uncured defaults under the Loan 202 Documents, Borrower may sell for cash individual parcels of the Collateral. KFI 203 agrees to release such sold parcels provided that KFI receives the Release Price for such parcel which will be applied to the outstanding balance. The Release 204 205 price will be the greater of: 206 (i) 80% of the net sale price of the parcel taking into account reasonable and 207 customary closing adjustments and customary sales commissions; 208 209 75% of the gross sale price of the parcel; 210 (ii)

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212 (iii) the minimum release amount as agreed to on a schedule to be approved 213 by KFI prior to closing. 214 215 (The greater of the above three amounts being the "Release Price".) 216 217 **GOVERNING** LAW, ETC. This commitment may be executed in counterparts which, taken together, shall 218 constitute one original. This commitment is for the benefit of the Borrower only 219 and may not be assigned except upon the prior written consent of KFI, which 220 consent may be withheld for any reason or no reason. No party other than 221 222 Borrower or a permitted assignee may rely upon the terms and conditions of this 223 commitment. This commitment will be governed by and construed in accordance with the laws of the State of New Jersey without regard to the principles of 224 conflicts of laws thereof. 225 226 227 **WAIVER:** No failure on the part of KFI to exercise and no delay in exercising any rights under the Loan Documents shall operate as a waiver thereof, nor shall any single 228 229 or partial exercise by KFI of any right under the Loan Documents preclude any 230 further exercise thereof, or the exercise of any other right. Each and every right 231 or remedy granted under the Loan Documents or under any document delivered 232 thereunder or in connection therewith or allowed to KFI in law or equity shall be deemed cumulative and may be exercised from time to time. 233 234 This Commitment is executed by an individual strictly in his capacity as a 235 representative of the Lender. By the acceptance of this Commitment, Borrower 236 agrees that no representative, member, partner, shareholder, employee or agent of 237 the Lender shall be personally liable for the payment of any claim or the 238 performance of any obligations hereunder. 239 240

242	LIMITATION	
243	OF DAMAGES:	KFI SHALL HAVE NO LIABILITY TO BORROWER, OR ANY OTHER
244		ENTITY OR PERSON, UNDER ANY THEORY OF LAW OR EQUITY
245		FOR ANY AMOUNT IN EXCESS OF THE PAID PORTION OF THE
246		COMMITMENT FEE. BORROWER ACKNOWLEDGES THAT THIS
247		LIMITATION OF DAMAGES CLAUSE IS REASONABLE. BORROWER
248		AGREES NOT TO PURSUE ANY CLAIM IN EXCESS OF THE ABOVE
249		SUM.
250		
251	WAIVER OF TRIAL	
252	BY JURY:	BORROWER AND LENDER EACH HEREBY UNCONDITIONALLY
253		AND IRREVOCABLY WAIVE ANY AND ALL RIGHT TO TRIAL BY
254		JURY IN ANY SUIT, COUNTERCLAIM, OR CROSS-CLAIM ARISING
255		IN CONNECTION WITH, OUT OF, OR OTHERWISE RELATING TO
256		THIS COMMITMENT, THE OTHER LOAN DOCUMENTS, THE
257		OBLIGATION, THE COLLATERAL, OR ANY RELATED
258		TRANSACTION.
259		
260	MISCELLANEOUS:	BORROWER UNDERSTANDS THAT KFI CANNOT AND WOULD NOT
261		ENTER INTO THIS COMMITMENT WITHOUT BORROWER'S
262		AGREEMENT TO THE LIMITATION OF DAMAGES, CHOICE OF
263		FORUM AND WAIVER OF TRIAL BY JURY CLAUSES CONTAINED
264		HEREIN.
265		
266		BORROWER AND GUARANTOR(S) UNDERSTAND THAT THEY ARE
267		OBLIGATED TO DISCLOSE TO LENDER THE NAME AND ADDRESS
268		OF ANY THIRD PARTY FEE PROVIDER(S). IN THE EVENT THERE
269		IS A THIRD PARTY FEE PROVIDER, THE THIRD PARTY FEE
270		PROVIDER SHALL BE REQUIRED TO SIGN THIS LOAN
271		COMMITMENT. IN THE EVENT THAT BORROWER FAILS TO

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		EE TO INDEMNIFY AND HOLD HARMLESS LENDER AGAINST	
	ANY	AND AN ON AND AGREEMEN BY GUICE AND AGREE BARRY	
		AND ALL CLAIMS ASSERTED BY SUCH UNDISCLOSED PARTY	
	AS V	WELL AS ANY ATTORNEYS' FEES INCURRED IN DEFENDING	
	AGA	INST SAME.	
COMMITMENT FE	E		
MODIFICATION:	Notw	rithstanding the above requirement to pay Three Hundred Fifty	
	Thou	sand Dollars (\$350,000) at the signing of the commitment, as	
	consi	deration for the parties unconditionally and irrevocably waiving all	
right to trial by jury and the parties agreeing to the Choice of Forum and			
	Limitation of Damages clauses, KFI will accept payment of the		
	Thre	e Hundred Fifty Thousand Dollars (\$350,000) in the following manner:	
	a)	One Hundred Eighty Thousand Dollars (\$180,000) to be paid at the	
		time this commitment is signed, prior to our due diligence, which	
		signing will be no later than July 27, 2011, time of the essence;	
	b)	One Hundred Seventy Thousand Dollars (\$170,000) to be paid at the	
		closing or upon Borrower electing not to proceed to a Loan closing.	
		In addition, any default by the Borrower under this commitment, or	
		other failure of Borrower to comply with this commitment, or	
		misrepresentation by Borrower of any fact or state of facts to KFI	
		either in connection with this commitment or otherwise, or any	
		material adverse change of any type shall not relieve Borrower of its	
		obligation to pay such amount to KFI.	
Borrower acknowledg	es that	Schedule "B" annexed hereto represents conditions of the Loan commitment	
required by Lender a	and tha	t this document would not be executed by Lender without Borrower's	
	MODIFICATION: Borrower acknowledge	MODIFICATION: Notwood Thou consi right Limit Three a) b) Borrower acknowledges that \$\frac{1}{2}\$	

agreement thereto. Borrower further acknowledges that each and every delivery required under this Loan

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PFG Aspen Walk, LLC Loan Commitment July 20, 2011

	• 7			
302	Commitment (including those required under Schedule "B") must be made directly to KFI or its			
303	designated legal counsel. Any deliveries made to any other person or entity (including without limitation			
304	any appraiser or broker involved with the proposed loan transaction) shall not be deemed a delivery to			
305	KFI as required hereunder.			
306				
307				
308	This document is an arms length and negotiated agreement. It shall be construed without any regard to			
309	any presumption or rule requiring construction against the party causing such instrument or any portion			
310	thereof to be drafted.			
311				
312	Sincerely,			
313	KENNEDY FUNDING, INC.			
314	BY:			
315	Gregg Wolfer, Co-Chief Executive Officer			
316	DATE:			
317				
318	COMMITMENT ACCEPTED			
319	PFG ASPEN WALK, LLC			
320				
321	BY:			
322	Thomas R. Salmen, Managing Member			
323				
324	Thomas R. Salmen, Individually and as Guarantor			
325	DATE:			
326				

	July 20, 2011		
327			
328	SCHEDULE "A"		
329			
330			
331			
332	LOAN AMOUNT	\$9,000,000	
333			
334			
335	PROPOSED LOAN AND USE OF	PROCEEDS	
336			
337	FEE (3% of the Loan Amount)	\$270,000	
338	(Non-Refundable)		
339			
340	MONTH WAR DE AND WEED EGT	AD WOLOND	
341	MONTHLY PREPAID INTEREST	UNKNOWN	
342	(Refundable if unused)		
343			
344 345	CLOSING COSTS	UNKNOWN	
345	CLOSING COSTS	UNKNOWN	
347			
348	BROKERAGE COMMISSION	UNKNOWN	
349	BROKERAGE COMMISSION	UNKNOWN	
350			
351	BALANCE OF COMMITMENT FEE	\$170,000	
331	DALABOL OF COMMITMENT FEE	ψ1/0,000	

352	
353	

SCHEDULE "B"

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These General Conditions are part of the attached commitment and deemed a part hereof as if set forth therein.

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1. **Survey:** The Borrower shall provide a survey certified to the Lender and the title company satisfactory to the title company on each piece of Collateral prepared by a surveyor licensed by the State showing the project to be free of encroachments, overlapped and other survey defects, delineating all wetlands on the property (if any), all in accordance with the Lender's survey requirements.

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2. **Insurance:** The Borrower must furnish liability and hazard insurance in a sum not less than the replacement value of the Collateral but in no event less than the amount of the Loan insured by a company or companies satisfactory to Lender.

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3. **Title:** The Lender shall receive a first lien on the Collateral acceptable to its Counsel and Borrower shall provide a paid title insurance policy in an amount no less than the amount of the Loan insured by a title company or companies satisfactory to Lender.

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4. **Flood Insurance:** If any material part of any parcel of the Collateral is located in an area designated as being subject to a special flood hazard, Borrower shall obtain all available flood insurance. If insurance is not available, and if such unavailability legally precludes the mortgage from covering such affected parcel, such parcel shall be removed from the Collateral and all Loan amounts recalculated.

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5. **Easements:** All necessary easements for utilities, public road access, parking or otherwise shall be provided for prior to closing.

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380

discretion.

382 6. Additional Collateral: As additional Collateral Borrower agrees to allow Lender to lien
383 all inventory, machinery, equipment, accounts receivable and all other assets owned by
384 Borrower.
385
386 7. Approval of Lender's Counsel: The title in the project and the form and substance of
387 each and every document evidencing the Loan and the security thereof or incident

8. **Approval of Borrower's Counsel, Etc.:** Borrower acknowledges that it has consulted with counsel of its choice and with such other experts and advisors as it deemed necessary in connection with the negotiation, execution, and delivery of this Commitment and Borrower acknowledges that it will consult with counsel of its choice and with such other experts and advisors as it deems necessary in connection with the negotiation, execution and delivery of the other Loan Documents. This Commitment and the other Loan Documents shall be construed without regard to any presumption or rule requiring that they be construed against the party causing them, or any part of them, to be drafted.

thereto, must be satisfactory to and approved by Counsel to the Lender in its sole

9. **Representations and Warranties of Borrower and Guarantor:** Customary for transactions of this type, including, but not limited to, the following:

(a) Neither the Loan Documents nor the performance by Borrower of its obligations thereunder violate any provisions of law, of Borrower's partnership agreement, corporate by-laws, or of any agreement which is binding upon Borrower or the Guarantors. No action or permission by any governmental commission, bureau or agency is required in connection with the execution or the performance of the Loan Documents by Borrower, and Borrower is not subject to filing, reporting or like requirements of any governmental commission, bureau or agency charged with control or supervision of environmental concern.

412 (b) All financial information furnished or disclosed to KFI by Borrower and 413 Guarantors touching upon the financial condition of any of them is true and 414 correct as of the date furnished, and there has been no omission of any material 415 fact relating thereto, and there has been no material adverse change in the financial condition, operations or business of any of them since the date of such 416 financial information. Borrower and Guarantor(s) authorize KFI to obtain any 417 credit information which KFI deems appropriate or necessary regarding the 418 419 Borrower and/or Guarantor(s). 420 (c) Borrower or Guarantors is not in default in the performance, observance or 421 fulfillment of any of the obligations or conditions contained in any agreement or 422 423 instrument to which it is a party, or with respect to any evidence of indebtedness or obligation for borrowed money which affects in any way the Collateral, nor 424 does any condition exist which, upon the lapse of time or giving of notice, or 425 both, would constitute an event of default under, or grounds for termination of, 426 427 any such agreement or instrument. 428 429 (d) No actions, suits or proceedings at law or in equity are pending or, to the best of 430 Borrower's or Guarantor's knowledge, threatened, in any court or before any 431 federal, state, municipal or governmental department, commission, board, 432 bureau, agency or instrumentality against or affecting Borrower, the Guarantors, or any of its properties or rights which, if adversely determined would materially 433 434 adversely affect the financial condition of Borrower or Guarantors or materially 435 impair the right of either to carry on its business substantially as now conducted, nor is either in default with respect to any judgement, writ, injunction, decree, 436 rule or regulation of any court or federal, state, municipal or governmental 437 438 department, commission, board, bureau, agency or instrumentality. 439 At Lender's option, Borrower will establish and maintain reserves for ongoing 440 (e) 441 taxes and insurance premiums, prepaid interest and replacement reserves in

amounts acceptable to Lender. The tax and insurance reserve will be funded up front and from monthly cash flow and will be $1/12^{th}$ of the annual amount payable All funds held in the reserve accounts will be held for the benefit of the Borrower, except for the tax and insurance reserve (which shall be for the benefit of the Lender).

10. **Miscellaneous:** Prior to the closing of the Loan and disbursement of funds, in each instance the Borrower must comply with the following:

(a) The Borrower is to produce such evidence as Lender may require to demonstrate current full compliance with all applicable zoning, health, environmental and safety laws, ordinances and regulations (including without limit approval of local, private or public sewage or water utility). The Borrower shall certify or supply other satisfactory evidence to the Lender at the time of the closing that there is no action or proceeding pending before any Court or Administrative Agency with respect to the validity of any laws, ordinances or regulations, and any certifications or permits issued thereunder, pertaining to the premises. The Borrower shall certify or supply other evidence satisfactory to the Lender that the Borrower is not a party to any existing or pending or threatened litigation, unless specifically noted herein.

 (b) All appropriate approvals necessary for the current use and the completed project contemplated by this commitment (if applicable) must be provided and must meet all applicable requirements of all governmental authorities having jurisdiction, including, but not limited to subdivision and site plan approvals, the Department of Environmental Protection and its several subdepartments as they pertain to potable water supply, sewage discharge and sewage connection, use of septic tanks or alternatives. The Lender shall require prior to closing, evidence satisfactory to it and its Counsel of full compliance with all Environmental

471		Clean	1-Up Responsibility Acts and that no action is pending or liens imposed
472		under	any Spill Compensation and/or Control Acts.
473			
474	(c)	Durin	ng the term of the Loan, there shall be no additional financing nor any
475		transf	er of title, not contemplated in the Loan Documents without the prior
476		writte	en approval of the Lender.
477			
478	(d)	Execu	ation by the Borrower of such Loan Documents including, but not limited
479		to, a	mortgage and mortgage note, satisfactory in form and substance to the
480		Lende	er and its Counsel, including a prohibition against the transfer of title of any
481		of the	Collateral not contemplated in the Loan Documents, and if the Borrower is
482		a corp	poration or partnership, a change in the management or controlling interest
483		in the	Borrower. Borrower may prepay the Lender at any time, in whole or in
484		part,	without penalty except for all of the FEE which is considered earned at the
485		time o	of closing.
486			
487	(e)	This	commitment is subject to the accuracy of all information, representations,
488		exhib	its and other materials submitted with or in support of the Loan request and
489		there	must be no adverse change in the set of facts prior to the disbursements of
490		funds	or during the term of the Loan. This commitment may be terminated by
491		KFI and the Commitment Fee retained and earned by KFI in the event of the	
492		follow	ving:
493			
494		(i)	If the Borrower shall fail to comply with any of the terms or conditions
495			hereof.
496		(ii)	In the event of a sale, conveyance or other disposition of any of the
497			Collateral.
498		(iii)	In the event of a materially adverse change in the financial condition of
499			the Borrower or any Guarantor.

500		(iv) Any fraudulent material misrepresentation or any omission or
501		concealment by the Borrower or any Guarantor of any material fact.
502		(v) For any good faith reason.
503		
504	(f)	In the event of any default during the term of this Commitment, KFI may, at its
505		option, require immediate payment of the balance of the Commitment Fee and
506		KFI may terminate the Commitment and retain the paid portion of the
507		Commitment Fee.
508		
509	(g)	The Borrower has the obligation to disclose all material facts, past and present,
510		related to the Borrower, Guarantors, the Collateral, the transaction, etc.
511		
512	(h)	The Borrower specifically acknowledges and agrees that KFI and/or Lender rely
513		on counsel opinion letters relating to, among other items, usury. This
514		commitment is subject to the express condition that at no time will the Borrower
515		be obligated or required to pay interest at a rate which could subject KFI and/or
516		Lender to either civil or criminal liability as a result of being in excess of the
517		maximum rate which the Borrower is permitted by law to contract or agree to
518		pay. If, by the terms of this commitment or the Loan Documents the Borrower is
519		at any time required or obligated to pay interest at a rate in excess of such
520		maximum rate, the rate of interest shall be deemed to be immediately reduced to
521		such maximum rate and the portion, if any, of all prior interest payments in
522		excess of such maximum rate shall be applied and shall be deemed to have been
523		payments in reduction of the principal balance.
524		
525	(i)	At Lender's option at closing, the owner of the collateral and the Borrower shall
526		be a newly formed single-purpose "bankruptcy remote" limited liability company
527		or limited partnership acceptable to Lender. The Borrower's organizational
528		documents shall contain provisions satisfactory to Lender. These provisions may
529		not be amended in any material respect during the term of the Loan without

Lender's consent. The sole business activity of the Borrower shall be the ownership and operation of the Mortgage Property. The Borrower shall have no debt other than the Loan at closing. The Borrower shall be prohibited from incurring additional debt other than the Loan throughout the Loan term, including without limitation, partnership debt. Any advances made to Borrower from any partner, member of Borrower or shareholder shall be in the form of equity not debt.

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11. Validity of Loan: The Loan and the closing thereof shall in all respects be legal and not violate any applicable law or other requirements of any governmental authority. The Borrower will submit to the Lender at closing a current written opinion by the Borrower's legal Counsel, satisfactory to Lender, to the effect, among other things, that all Loan Documents are valid and binding upon the Borrower and any other mortgagor and are enforceable in accordance with their terms and are legal and do not violate any local, state or federal laws including, but not limited to, all usury laws. Once the Loan is closed and funded by the Lender, the Loan shall be governed and construed pursuant to the laws of the State of New Jersey. Borrower understands that KFI has entered into this Commitment expecting to receive a return on the Loan as set forth in this Loan Commitment. In the event that the jurisdiction in which the Collateral is located and/or from which payment is made requires the payment of a tax, assessment, or other charges in connection with the Loan by Lender, Borrower will be responsible for the payment of such tax, assessment or charge and shall reimburse Lender for any payment required to be made by the Lender.

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12. **Governing Law:** This Commitment and the other Loan Documents (except the Mortgage which shall be construed in accordance with the law of the situs of the realty), shall be governed by and construed in accordance with the internal substantive laws of the State of New Jersey, without regard to the choice of law principles of such state.

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> 13. **Usury:** It is expressly understood and acknowledged by the Borrower that KFI may not be familiar with the usury statutes in the Collateral's jurisdiction and relies on counsel opinions delivered at closing. This commitment is subject to the express condition that at no time shall the Borrower be obligated or required to pay interest at a rate which could subject KFI or the Co-Lenders to either civil or criminal liability as a result of being in excess of the maximum rate which the Borrower is permitted by law to contract or agree to pay. If by the terms of this commitment or the note the Borrower is at any time required or obligated to pay interest at a rate in excess of such maximum rate, the rate of interest hereunder and/or under the note shall be deemed to be immediately reduced to such maximum rate and interest payable shall be computed at such maximum rate and the portion of all prior interest payments in excess of such maximum rate shall be applied and shall be deemed to have been payments in reduction of principal balance or, if the Loan has not closed shall be void, and if KFI deems it a hardship to close the Loan under the usury statutes, all fees paid to KFI shall be refunded and this commitment shall be null and void.

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14. **Choice of Forum:** Borrower and Guarantor(s) consent to the jurisdiction of any state or federal court sitting in the State of New Jersey for adjudication of any dispute between the Borrower and Guarantor(s), their agents, servants and/or employees and KFI under any theory of law in connection with, out of, or otherwise relating to this Commitment and any related transactions and that venue shall be proper in any such court to the exclusion of the courts in any other state or country. The Borrower further agrees that such designated forum is proper and convenient. By executing this commitment, Borrower and Guarantor(s) authorize KFI to obtain credit information on Borrower and Guarantor.

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15. WAIVER OF TRIAL BY JURY: Borrower and Lender each hereby unconditionally and irrevocably waive any and all right to trial by jury in any suit, counterclaim, or cross-claim arising in connection with, out of, or otherwise relating

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588		to this Commitment, the other Loan Documents, the Obligation, the Collateral, or
589		any related transaction.
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591	16.	No Oral Modifications: Notwithstanding any course of dealing between the parties, no
592		amendment, modification, rescission, waiver, or release of any provision of this
593		Commitment shall be effective unless the same shall be in writing and signed by the
594		Borrower and Lender.
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596	17.	Complete Agreement: This Commitment, together with the other Loan Documents,
597		constitutes the entire agreement and understanding among the parties relating to the
598		subject matter of this Mortgage Loan, and supersedes all prior proposals, negotiations,
599		agreements, and understanding relating to such subject matter. In entering into this
600		agreement, Borrower acknowledges that it is relying on no statement, representation or
601		agent of the Lender, except for the agreements of Lender set forth herein.
602		
603	18.	Survival of Commitment: Borrower and Lender hereby acknowledge and agree that
604		this commitment shall not survive closing. Furthermore, notwithstanding the provisions
605		of paragraph 16 above, the parties specifically acknowledge and agree that the terms and
606		conditions of this Loan may be modified by mutual agreement at any time up to and
607		including the date of closing and that any such modifications shall be incorporated
608		directly into the Loan Documents without the need to amend this Commitment.
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610	19.	Execution. This Loan Commitment may be executed in any number of counterparts,
611		each in which shall be considered an original. Delivery of an executed copy by one party
612		to the other, via facsimile, shall constitute a valid delivery.
613		
614	The undersign	d does hereby accept this Commitment and does hereby agree to keep and perform each
615	and every iter	and condition herein before set forth and do acknowledge that the performance of such
616	terms and con	itions are obligations of the undersigned. The undersigned acknowledges and agrees that

Lender requires satisfaction of the conditions herein (and in the Loan Documents) at least 48 hours prior

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PFG Aspen Walk, LLC Loan Commitment July 20, 2011

	July 20, 2011
618	to the closing and funding of the Loan. The attorney for the Borrower has reviewed this commitment and
619	has explained all of its terms and ramifications to the Borrower and the Guarantor.
620	
621	ACCEPTED:
622	PFG ASPEN WALK, LLC
623	
624	BY:
625	Thomas R. Salmen, Managing Member
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627	Thomas R. Salmen, Individually and as Guarantor
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629	DATE:

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	PFG Aspen Walk, LLC Loan Commitment July 20, 2011		23
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631		SCHEDULE "C"	
632		(COLLATERAL / PROJECT DESCRIPTION)	
633		TO BE PROVIDED BY BORROWER	
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636			

UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:	
PFG ASPENWALK, LLC,	Chapter 11 Case No. 10-47089-RJK
Debtor.	

AFFIDAVIT OF STAN CLAUSON IN CONNECTION WITH THE DEBTOR'S RESPONSE MEMORANDUM IN OPPOSITION TO BANK OF AMERICA'S MOTION FOR RELIEF FROM STAY

STATE OF COLORADO)
	SS.
COUNTY OF PITKIN)

Stan Clauson, being first duly sworn upon oath, states as follows:

- 1. I serve as President of Stan Clauson Associates, Inc. and I make this affidavit under penalty of perjury, in connection with the Debtor's Memorandum in Opposition to Bank of America's Motion for Relief From Stay (the "Memorandum"). All capitalized terms not defined herein shall have the meaning set forth in the Memorandum.
- 2. I formerly served as Community Development Director for the City of Aspen Community Development Department, and now operate as a private consultant for parties attempting to obtain approval of various land planning issues from public review boards, including the Aspen Planning and Zoning Commission (the "Commission") and Aspen City Council ("City Council").
- 3. I have been retained by the Debtor to serve as its local consultant in Aspen, Colorado. In this capacity, I am acting as the Debtor's advocate in its attempt to obtain approval

from the Commission and City Council related to the proposed planned unit development for the Project.

- 4. Before the Debtor could begin the Project, it had to obtain both Conceptual Planned Unit Development ("Conceptual PUD") approval and Final Planned Unit Development ("Final PUD") approval (collectively, "Preliminary Government Approvals") for the Project from the City Council.
- 5. In or around October 2007, the Debtor submitted an application to the City Council requesting Conceptual PUD approval for the Project.
- 6. On or about October 27, 2008, the City Council passed Resolution No. 74, granting Conceptual PUD approval for the Debtor's Project.
- 7. Conceptual PUD approval for the Project was to expire on or about October 29, 2009. In or around September 2009, the Debtor submitted a request to the City Council for a one-year extension of the Conceptual PUD approval.
- 8. On or about October 13, 2009, the City Council granted the Debtor's request, extending Conceptual PUD approval until October 28, 2010.
- 9. On or about October 12, 2010, the Debtor filed an application with the City of Aspen seeking Final PUD approval.
- 10. On or about October 18, 2010, the City of Aspen confirmed that the Debtor's submittal package for application for Final PUD approval was deemed complete.
- 11. On February 15, 2011, I attended a hearing before the Commission in relation to the Project. I attended additional hearings on behalf of the Debtor on March 15, 2011, and May 3, 2011.

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- 12. During the May 3, 2011 hearing before the Commission, the Commission granted certain approvals under its purview and voted to recommend the Project to the City Council for consideration of the Debtor's submission for Final PUD approval.
- 13. On May 6, 2011, the City Council provided its appearance schedule for the following months. The scheduling of appearances at City Council hearings is subject to the City Council's schedule and availability.
- 14. The City Council scheduled the First Reading of an approval ordinance for June 13, 2011. The date for the First Reading was selected by the Community Development Department as the members of the City Council had recently changed; the City Council was not in a position to schedule an earlier date due to the recent change in membership.
- 15. The First Reading is a brief introduction to the project and an opportunity for the City Council members to ask some initial questions and make a few points of what they would like addressed at a second reading. The Second Reading is the first substantive hearing or series of hearings, typically lasting several hours and consisting of presentations, public comment, etc. The City Council heard a presentation from Community Development Department staff at First Reading, articulated a number of questions they had regarding the project, and voted to approve the application for Second Reading, setting the date of July 11, 2011 for Second Reading. This date allowed for the required public notification period prior to Second Reading. The Debtor was subsequently scheduled as the second agenda item at the July 11, 2011 hearing.
- 16. In addition to the Second Reading date, the City Council also provided calendar dates of July 25, 2011 and August 8, 2011 for the Debtor in the event the City Council requires additional hearings.

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assigned to the project made a brief presentation about the Project on behalf of the Debtor and,

On June 13, 2011, I appeared at the First Reading. The City of Aspen planner

following questions and comments from City Council members, the City Council voted to move

the project to a Second Reading on July 11, 2011.

17.

18. On July 11, 2011, I appeared at the Second Reading. Because of another project

ahead of the Debtor at the July 11 hearing. I was only given a short period of time to make a

presentation, and there was no public comment period. At the end of this appearance, the City

Council voted to continue the Second Reading hearing to July 25, 2011, to allow for further

presentation and public comment. The City Council also reserved hearing dates for August 8,

2011, August 22, 2011, and September 12, 2011, in the event that additional dates are necessary.

19. Because of the additional hearing dates likely to be required by the City Council,

Final PUD approval will not be obtained until after August 1, 2011.

20. The failure to obtain Final PUD approval by August 1, 2011 is, in my estimation,

primarily a result of (i) delays caused by other significant agenda items pushing back the City

Council's hearing calendar; and (ii) delays caused by the change in City Council members.

21. Based on my recent dealings with the City Council in this matter and experience

regarding the approval process in such matters, it is my estimation that (i) the Debtor will be able

to make its full presentations at the scheduled upcoming hearings, and (ii) Final PUD approval

will likely be obtained on or before September 14, 2011.

FURTHER AFFIANT SAYETH NOT.

STAN-CDAUSON ASSOCIATES, INC.

Stan Clauson, President

Subscribed and sworn to before me in the county of Pitkin, State of Colorado, this 22 day of July, 2011.

(Notary's official signature)

7/23/2012 (Commission expiration date)

My Commission Expires 07/23/2012

Notary

UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:

PFG ASPENWALK, LLC,

Chapter 11 Case No. 10-47089 (RJK)

Debtor.

CERTIFICATE OF SERVICE

I, Aong Moua, declare, under penalty of perjury, that on July 22, 2011, I filed:

RESPONSE MEMORANDUM IN OPPOSITION TO BANK OF AMERICA'S MOTION FOR RELIEF FROM STAY

with the Clerk of Bankruptcy Court through ECF, and that ECF will send an e-notice of electronic filing to the following:

William Fisher; william.fisher@gpmlaw.com Timothy A. Fusco; fusco@millercanfield.com Marc N Swanson; swansonm@millercanfield.com Michael Fadlovich; michael.fadlovich@usdoj.gov

Mark J. Kalla; mark.kalla@btlaw.com US Trustee; ustpregion12.mn.ecf@usdoj.gov

I further certify that I caused a copy of the foregoing documents and the notice of electronic filing to be mailed by first class mail, postage paid, to the following parties:

AMANDA SCHMITT 404 PARK AVENUE #1 ASPEN CO 81611

ASPEN CUSTOM GLASS 601 RIO GRANDE PLACE, STE 119A ASPEN CO 81611

ASPEN PITKIN HOUSING AUTHORITY ATTN: TOM MCCABE, EXEC. DIR. 530 EAST MAIN STREET ASPEN CO 81611 BANK OF AMERICA, N.A. ATTN: RICHARD L. CARTER 2990 LAVA RIDGE CT, SUITE 120 ROSEVILLE CA 95661

BRITTANY BUFFALINO 404 PARK AVENUE #1 ASPEN CO 81611 CAMERON LEONARD 404 PARK AVENUE #9 ASPEN CO 81611

CITY OF ASPEN 130 SOUTH GALENA STREET ASPEN CO 81611

CLAYTON DAY 404 PARK AVENUE #2 ASPEN CO 81611

HOLY CROSS ENERGY P.O. BOX 2150 3799 HWY 82 GLENWOOD SPRINGS CO 81602

INTEGRITY PLUMBING AND HEATING 218 CODY LANE BASALT CO 81621

JOAQUINN TARANGO 404 PARK AVENUE #5 ASPEN CO 81611

JONATHAN RIVERS 404 PARK AVENUE #3 ASPEN CO 81611

JULIE COOK 404 PARK AVENUE #0 ASPEN CO 81611

LAURENCE MONJI 404 PARK AVENUE #6A ASPEN CO 81611

LINDSAY FORSTER 404 PARK AVENUE #3 ASPEN CO 81611

MANUEL CORRIPIO NORIEGA PO BOX 2565 ASPEN CO 81612 REBECCA POLAN 404 PARK AVENUE #1 ASPEN CO 81611

ROSA GONGORA 404 PARK AVENUE #10 ASPEN CO 81611

SHAUN HEALY 404 PARK AVENUE #12 ASPEN CO 81611

SHERIDAN REAL ESTATE, LLC ATTN: MARY ELLEN SHERIDAN P.O. BOX 7757 ASPEN CO 81612

SOPRIS CONSULTING GROUP, LLC ATTN: PAUL LOTZER 5400 NORWOOD LANE PLYMOUTH MN 55442

STAN CLAUSON ASSOCIATES, INC ATTN: STAN CLAUSON 412 N MILL STREET ASPEN CO 81611

TERMINIX 2907 D 1/2 ROAD GRAND JUNCTION CO 81504

WASTE MANAGEMENT-CARBONDALE PO BOX 78251 PHOENIX AZ 85062

IRS CINCINNATI, OH 45999-0025

UNITED STATES ATTORNEY 600 U.S. COURTHOUSE 300 SOUTH FOURTH STREET MINNEAPOLIS, MN 55415 IRS DISTRICT COUNSEL 650 GALTIER PLAZA 380 JACKSON STREET SAINT PAUL, MN 55101

MINNESOTA DEPARTMENT OF REVENUE BANKRUPTCY SECTION P.O. BOX 64447 SAINT PAUL, MN 55164-00447

INTERNAL REVENUE SERVICE STOP 5700 30 EAST SEVENTH STREET, #1222 SAINT PAUL, MN 55101-4940 SOURCE GAS DISTRIBUTION LLC P.O. BOX 13288 FAYETTEVILLE, AR 72703

HONEYCOMB INTERNET SERVICES LL 77 13TH AVE. NE SUITE 210 MINNEAPOLIS, MN 55413

Dated: July 22, 2011 /e/ Aong Moua

Aong Moua

UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:	Chapter 11	
PFG ASPENWALK, LLC,	Case No. 10-47089-RJK	
Debtor.	Honorable Robert J. Kressel	
ORDER DENYING BANK OF AMERICA'S	S MOTION FOR RELIEF FROM THE STAY	
Upon consideration of Bank of America'	e motion for raliaf from the etay	
IT IS HEREBY ORDERED:	s motion for fener from the stay,	
Bank of America's motion for relief from the stay is denied.		
Dated:		
	Robert J. Kressel U.S. Bankruptcy Court Judge	